

# 2024 CALENDAR

We observe All Major and Federal Holidays.

Plus note schedule and pricing are subject to change.

# **SC Pre-Licensing**

## **Tuition: \$495+**

Books are Included with classes.

60 hour course provides an introduction to real estate and preparation for the South Carolina real estate exam. Must be at least 18 years of age to register.

Dates	Days	Delivery	Times
JAN 16 - MAR 21	TUE & THUR	ONLINE	6 PM - 9 PM
JAN 29 - FEB 9	MON - FRI	ONLINE / IN PERSON	9 AM - 3:30 PM
APR 8 - APR 19	MON - FRI	ONLINE / IN PERSON	9 AM - 3:30 PM
JUL 15 - JULY 26	MON - FRI	ONLINE / IN PERSON	9 AM - 3:30 PM
AUG 12 - OCT 21	MON & WED	ONLINE	6 PM - 9 PM
OCT 14 - OCT 25	MON -FRI	ONLINE / IN PERSON	9 AM - 3:30 PM

## **SC Advanced Principles**

**Tuition: \$295+** 

Books are included with classes.

An additional 30 hours of education is required to obtain a sales license. Must be at least 18 years of age to register.

Dates	Days	Delivery	Times
<del>JAN 16 - JAN 19</del>	<del>TUE - FRI</del>	ONLINE / IN PERSON	<del>9 AM - 4 PM</del>
<del>JAN 22 - FEB 21</del>	MON & WED	<del>ONLINE</del>	<del>6 PM - 9 PM</del>
FEB 26 - MAR 27	MON & WED	ONLINE	6 PM - 9 PM
MAR 11 - MAR 14	MON - THUR	ONLINE / IN PERSON	9 AM - 4 PM
APR 9 - MAY 9	TUE & THUR	ONLINE	6 PM - 9 PM
AUG 5- AUG 8	MON - THUR	ONLINE / IN PERSON	9 AM - 4 PM
NOV 4 - DEC 4	MON & WED	ONLINE	6 PM - 9 PM
NOV 12- NOV 15	TUE - FRI	ONLINE / IN PERSON	9 AM - 4 PM



# **Online NC & SC Pre-Licensing**

**Tuition Starts: \$425** 

Books and Taxes are NOT included

Complete your 75-hour North Carolina or 90-hour South Carolina licensing courses around your schedule. Must be at least 18 years of age to register. Students have access to the online materials up to six months. Upon successful completion of the course, Comps will issue student's certificate

# Online Advanced Principles Tuition: \$235

Books and Taxes are NOT included

Students can complete their 30 hour Advanced Principles course before or after completing their South Carolina real estate exams. Must be at least 18 years of age to register. Students have access to the online materials up to six months. Upon successful completion of the course, Comps Academy will issue student's certificate

# **Online Post Licensing**

**Tuition: \$235** 

Books and Taxes are NOT included

Provisional Brokers must complete an additional 90 hours of Post Licensing courses, 301, 302, & 303, within 18 months from initial licensure to obtain a full NC Broker license. Students must already be licensed before they may enroll in post-licensing courses. The North Carolina Real Estate Commission will not grant post-licensing credit to students who started post-licensing courses before they received their real estate license.

# **Online Continuing Education**

Online courses may only be taken to satisfy the Commission's continuing education requirements. Upon successful completion, Comps Academy will issue student's certificate.



# **SC Property Manager**

**Tuition: \$275** 

Books are included with classes.

30 hours of education is required to obtain a property manager license. It covers such topics as leases, license law, landlord-tenant relationships, and fair housing laws. Must be at least 18 years of age to register.

Dates	Days	Delivery	Times
MAR 25 - MAR 28	MON -THUR	ONLINE / IN PERSON	9 AM - 4:30 PM
APR 8 - MAY 8	MON & WED	ONLINE	6 PM - 9 PM

### **SC Broker A**

**Tuition: \$275** 

Books are included

30 hour course on brokerage management focusing upon establishing and maintaining a real estate office. It includes topics such as risk reduction, ethics, marketing, short and long range planning, policy manual development, insurance, trust accounts, budgeting and finance.

Dates	Days	Delivery	Times	
MAY 6 - MAY 10	MON - FRI	ONLINE / IN PERSON	9 AM - 3:30 PM	

### **SC Broker B**

Tuition: \$285

30 hour exam preparation course for broker licensing. It includes topics sucg as agency, contracts, finance, appraisal, real property law, license law, federal and state laws and math

Dates	Days	Delivery	Times
APR 8 - MAY 8	MON & WED	ONLINE	6 PM - 9 PM
MAY 20 - MAY 24	MON - FRI	ONLINE / IN PERSON	9 AM - 3:30 PM

Provisional Brokers must complete an additional 90 hours of Post Licensing courses, Post 301, 302, & 303, within 18 months from initial licensure to obtain a full NC Broker license

## **NC Post License 301**

**Tuition: \$249** 

Topics addressed in this course include: a review of agency relationships in real estate residential and commercial sales and commercial property management transactions, a real estate broker's legal duties to clients and customers, a step-by-step review and discussion of the functions and more

Dates	Days	Delivery	Times
MAY 14 - MAY 28	TUE & THUR	ONLINE	8:30 AM - 4:30 PM
AUG 20 - SEPT 19	TUE & THUR	ONLINE	6 PM - 9 PM

## **NC Post License 302**

**Tuition: \$249** 

Topics addressed in this course include: selected basic contract law concepts, real estate sales contract preparation, sales contract procedures, buyer's due diligence, closing procedures, Real Estate Settlement Procedures Act, & more

Dates	Days	Delivery	Times	
JUN 10 - JUN 19	MON & WED	ONLINE	8:30 AM - 4:30 PM	
OCT 1 - OCT 30	TUE & THUR	ONLINE	6 PM - 9 PM	

### **NC Post License 303**

**Tuition: \$249** 

Topics addressed in this course include: general North Carolina licensing requirements, brokerage compensation issues, the disciplinary process, specialized types of real estate, property management in NC, and miscellaneous NC laws and legal concepts

Dates	Days	Delivery	Times
AUG 12 - AUG 21	MON & WED	ONLINE	8:30 AM - 4:30 PM
NOV 5 - DEC 5	TUE & THUR	ONLINE	6 PM - 9 PM

# SC Core Continuing Education Courses Tuition: \$45

Disclose, Disclose,	4-Hr Core	
Dates	Delivery	Times
MON, FEB 26	ONLINE	8:30 AM - 12:30 PM
FRI, MAR 8	ONLINE / IN PERSON	12 PM - 4 PM
<del>SAT, MAR 23</del>	<del>ONLINE</del>	<del>8:30 AM - 12:30 PM</del>
THUR, APR 25	ONLINE / IN PERSON	8:30 AM - 12:30 PM
MON, MAY 13	ONLINE	8:30 AM - 12:30 PM
WED, JUN 5	ONLINE / IN PERSON	8:30 AM - 12:30 PM
Real Estate Taxes		2-Hr Elective
FRI, MAR 8	IN PERSON	9:30 AM - 11:30 AM
<del>THUR, APR 25</del>	<del>IN PERSON</del>	<del>1:30 PM - 3:30 PM</del>
MON, MAY 13	ONLINE	1:30 PM - 3:30 PM

# NC Core Continuing Education Courses **Tuition: \$45**

GenUp 4-Hr Core

For brokers who DO NOT HAVE BIC Eligible Status, four (4) of the required CE credit hours must be obtained by completing the General Update course prescribed by the Commission. The subject matter of this course will be changed by the Commission each license year.

Dates	Delivery	Times
WED, FEB 21	ONLINE	8:30 AM - 12:30 PM
<del>SAT, MAR 2</del>	<del>ONLINE</del>	<del>8:30 AM - 12:30 PM</del>
MON, APR 22	ONLIE	8:30 AM - 12:30 PM
TUE, MAY 21	ONLINE	1:30 PM - 5:30 PM
MON, JUN 3	ONLINE	1:30 PM - 5:30 PM

### BicUp 4-Hr Core

For brokers who HAVE BIC Eligible Status, four (4) of the required CE credit hours must be obtained by completing the Broker-in-Charge Update (BICUP) course each license period.

# **Elective Continuing Education Courses**

**Tuition: \$45** 

**Dual Credit for North Carolina & South Carolina** 

Books are included

Dates Delivery Times

**Everyday Ethics** 

**Dual 4-Hr Elective** 

Provides the latest information from the Code of Ethics and Standards of Practice of the NAR

WED, FEB 21

ONLINE

1:30 PM - 5:30 PM

TUE, MAY 21

ONLINE

8:30 AM - 12:30 PM

#### **Commercial & Investment RE**

**Dual 4-Hr Elective** 

In a changing financial landscape with new real estate reporting requirements, this course offers an invaluable resource for real estate professionals practicing in several different fields.

MON, APR 22

**IN PERSON** 

1:30 PM - 5:30 PM

### **Fair Housing**

**Dual 4-Hr Elective** 

Reveiwing the Federal Fair Housing and discuss way to remain in compliance

MON, FEB 26

**ONLINE** 

1:30 PM - 5:30 PM

WED, MAY 15

**ONLINE** 

8:30 AM - 12:30 PM

WED, JUN 5

ONLINE

1:30 PM - 5:30 PM

## **Property Management & Risk**

**Dual 4-Hr Elective** 

MON, JUN 3

**ONLINE** 

8:30 AM - 12:30 PM

### **Foreclosure**

**Dual 4-Hr Elective** 

TUE, MAR 26

**ONLINE** 

1:30 PM - 5:30 PM

### **Continuing Education** Courses Tuition: \$45 Books are included **Disclose, Disclose, Disclose** 4-Hr Core State required covering the relevant information for staying up to date on real estate license law. **4-Hr Elective Property Management - Managing Risk** Learn to Managing Owner and Tenant Relations, Managing Leases, Managing Residential Property, Managing Life Safety **4-Hr Elective** Commercial & InvestmentReal Estate Learn how to evaluate commercial properties, calculate cash flows, and negotiate capital gains taxes and 1031 exchanges. **4-Hr Elective Red Flags: Proprty Inspection Guide** This course offers updated information for agent inspection properties. Topics include asbestos, hazardous vegetation, stuctural problems, environmental hazards. **4-Hr Elective** Foreclosures, Short Sales, REOs & Auctions Hot topics in today's market: foreclosures, short sales, REOs, and auctions. **Broker In Charge BIC 4-Hr Core** Brokers in Charge are required to complete this course

### **Real Estate & Taxes**

**4-Hr Elective** 

This title has been thoroughly updated to include these new real estate tax provisions.

# **Everyday Ethics**

**4-Hr Elective** 

Provides the latest information from the Code of Ethics and Standards of Practice of the NAR

### Online Continuing Education

#### **Hours & Price Varies**

Online courses may only be taken to satisfy the Commission's continuing education requirements. Upon successful completion, Comps Academy will issue student's certificate.